

**F**or Rosemary Vandivier, the decision to use laser toner print cartridges from Cartridge King makes good business sense.

"If it wasn't a good product, I wouldn't support it," said Vandivier, recycling coordinator for the State's Department of Administration-Procurement Division. "The cartridges are a good product," she added. "It saves the state money."

But for Vandivier, the working relationship with Cartridge King, a remanufacturing facility operated by Hopewell Center in Anderson, has another attractive element.

"I feel very strongly about State Use and purchasing from Hopewell," she said. "I am very impressed with how they take care of clients, preparing them for the real world."

That attitude prompted Hopewell Center to honor Vandivier for her commitment to the recycling industry, a commitment that keeps tons of metals and plastics out of the solid waste stream while also benefiting the taxpayer.

"Rosemary has helped the State save money through recycling and by helping support jobs for people with disabilities," said Lee Small, the Cartridge King supervisor. "Through this program, several individuals have moved on to competitive employment and Rosemary's support has helped to guide these individuals.

"Her support has been the major factor in surpassing our goals each month," Small continued. "Thanks to her, we will far surpass our goals for the year."

Small gives the Cartridge King staff credit for the operation's overall success.

"The individuals we work with feel so proud that they are working – and that they are working with a



*Rosemary Vandivier (second from left) is joined by Hopewell Center staff and clients (l-r) Jerry Brummet, Lee Small, Jackie Lester, Regina Bess, Marlene Hannah and Mark Lawson.*

## **Vandivier: 'If it wasn't a good product, I wouldn't support it'**

Cartridge King's Lee Small also draws praise for success

state program," Small said. "They also feel comfortable with the fact that it's their business, and they're responsible for the type of jobs they do."

Others, however, would give Small himself more credit. "He's the life blood of that program," said Ken Swanson, Hopewell's assistant executive director who praised Small's technical expertise as well as his rapport with customers.

"His assistance goes far beyond what is normally expected," Swanson said, "and the customers really appreciate him for that."

Cartridge King, which has prepared recycled toner cartridges to the State of Indiana since 1992, provides four full-time and two part-time jobs for people with disabilities. The service is also available to local businesses and individuals.

More information on Cartridge King can be obtained by calling 765-642-4319. ■